# uni-systems

## Condensed Financial Data and Information for the year ended 31 December 2007 (from 1 January 2007 to 31 December 2007

(Published according to c.L. 2190/1920, article 135 concerning enterprises that prepare annual financial statements consolidated and non according to International Financial Reporting Standards IFRS)

The following data and information aim to provide a general briefing for the financial position and the results of operations of "UNISYSTEMS Information Systems" AE. Therefore, it is recommended, the reader who seeks to obtain an overall picture of the financial position and of the results of operations of Unisystems AE, to visit the Company's web site, at the address www.unisystems.gr where are posted the annual financial statements prepared according to the International Financial Reporting Standards accompanied with the Independent Auditor's Report.

(	Amounts	reported	in	Euro	thousands)	

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	COMPANY INFORMATION					BOARD OF DIRECTORS			
Company Name	: Unisystems Information	tion Systems AE			Chairman & Managing Director	: Georgios K. Deligiannis (Exe	cutive member)		
Registered Office	24 Stratiotikou Syndes	smou Str. 106 73 Athens			Vice Chairman	: Dimitrios A. Karageorgis (Exe	ecutive member)		
Date of Establishment	: 31 December 1970				Councillor	: Christos G. Varsamis (Non-e)	xecutive member)		
Main Activity	Information Systems				Councillor	: Aris G. Georgiadis (Independ	ent non-executive m	ember)	
Companies Register No.	: 1447/06/B/86/11				Councillor	: Dimitrios I. Eforakopoulos (Ex	kecutive member)		
Supervisory Authority	: Ministry of Development, General Secretariat of Commerce,			Councillor	: Apostolos D. Lafogiannis (Executive member)				
	Societes Anonymes of	f the Ministry of Developm	ient		Councillor	: Fedon - Theodoros D. Tamva	akakis (Independent r	ion-executive member)	
Tax Payer No.	: 094029552, Revenue	Dept. FAEE ATHENS							
Closing Date of Current Year	: 31 December 2007								
Duration Period	: 12 months								
Type of financial statements						GROUP STRUCTURE			
(from which derived the condenced financial data)	Annual consolidated a	and separate				Registered		Consolidation	
Date of approval of financial statements					Company	Office	Percentage	Method	Un-audited years
(from which derived the annual financial data)	: 17 March 2008								
Website address of the Company	: <u>WWW.UNISYSTEMS</u>	.GR			Unisystems Information Systems A.E.	Athens	Parent		(2006-2007)
Certified Public Accountant Auditor	Dimitrios Sourbis Insti	tute of CPA Reg. No 1689	91		Uni-Nortel Communication Technologies (Hellas) S.A.	Athens	70%	Full consolidation	(2003-2007)
Auditing Company	: PRICEWATERHOUSI	ECOOPERS			Financial Technologies S.A.	Athens	66,90%	Full consolidation	(2003-2007)
Type of Auditor's Report	Unqualified Opinion				ParkMobile Hellas S.A.	Athens	40%	Equity method	2007
	DATA FROM BALANCE SHEET GROUP COMPANY			DATA FROM INCOME STATEMENT FOR THE YEAR GROUP COMPANY					
	<u>31.12.2007</u>	31.12.2006	31.12.2007	31.12.2006		1.1-31.12.2007	1.1-31.12.2006	1.1-31.12.2007	1.1-31.12.2006
ASSETS							· ·		
Non-current assets	26.459	25.975	26.010	24.402	Sales revenue	85.922	52.405	80.671	50.822
Inventories	10.659	4.148	10.608	4.082	Gross profit	26.710	10.855	26.004	10.985
Trade receivables	78.194	19.736	74.674	17.604	Earnings before taxes, financing and investing results				
Other non-current assets	15.936	20.341	16.012	19.257	and depreciation-amortisation (EBITDA)	8.368	6.047	7.892	6.299
TOTAL ASSETS	131.248	70.200	127.304	65.345	Earnings before taxes, financing and investing results (EBIT)	6.314	3.263	6.543	4.628
					Profit before income tax	5.176	3.644	5.492	4.822
LIABILITIES					Less Income tax expense	(1.845)		(1.010)	(1.479)
Non-current liabilities	2.785	4.353	2.668	4.222	•	3.331	2.495	4.482	3.343
Short-term Bank borrowings	20.590	810	20.001	-	Attributable to:		:		
Other current liabilities	39.353	15.566	36.063	12.654	Equity holders of the Company	3.681	2.912	4.482	3.343
Total liabilities (a)	62.728	20.729	58.732	16.876		(350)	(417)	-	-
EQUITY		·			Earnings (profit) after taxes per share - basic (expressed in €)	0,0780	0,0756	0,0949	0,0868

Proposed dividend per share (in €)

## DATA FROM CASH FLOW STATEMENT FOR THE YEAR

0,0183

0,0330

DATA FROM CASH FLOW 3	TATEMENT FOR THE TE	AN			
	GROU	Р	COMPANY		
	1.1-31.12.2007	1.1-31.12.2006	1.1-31.12.2007	1.1-31.12.2006	
Cash Flows from Operating Activities					
Profit before taxes	5.176	3.644	5.492	4.822	
Plus / Less adjustments for:					
Depreciation and Amortisation	2.054	2.784	1.349	1.671	
Recognised income from government grants	(70)	(101)	(70)	(101)	
Provisions	(1.453)	850	(1.453)	850	
Exchange rate differences	(7)	(26)	(5)	(6)	
Discount of lump sum settlement of income tax	-	(18)	-	(18)	
Equity transactions expenses	(416)	-	(409)	-	
Results (income, expenses, profit and losses) from investing activities	638	(471)	488	(273)	
(Profit)/Losses from sale of PPE	(31)	(3)	(29)	-	
Interest expense and similar charges	788	335	712	244	
	6.679	6.994	6.075	7.189	
Plus/Less adjustments of working capital to net cash or related to operating activities					
Decrease/(increase) of Inventories	(1.212)	872	(1.226)	816	
Decrease/(increase) of Receivables	(12.643)	1.903	(11.921)	1.605	
(Decrease)/Increase of Liabilities (except banks)	6.832	1.455	6.500	1.783	
Less:					
Interest expense and similar charges paid	(788)	(322)	(712)	(244)	
Income tax paid	(517)	(1.541)	(517)	(1.541)	
Net cash generated from operating activities (a)	(1.649)	9.361	(1.801)	9.608	
Cash Flows from Investing Activities					
Acquisition of subsidiaries, associates, joint ventures and other investments	(3.624)	(7.109)	(3.624)	(7.109)	
Proceeds from sales of other investments	10.022	12.852	10.022	12.851	
Purchases of property, plant and equipment (PPE) and intangible assets	(2.767)	(7.952)	(2.744)	(7.887)	
Proceeds from sale of property, plant and equipment (PPE) and intangible assets	35	13	34	7	
Interest received	152	13	140	2	
Dividends received	16	10	16	10	
Net cash used in Investing Activities (b)	3.834	(2.173)	3.844	(2.126)	
Cash flows from Financing Activities					
Proceeds from government grants relating to assets	52	162	52	162	
Net flows from short-term loans	(220)	(135)	1		
Dividends paid	(1.305)	(3.849)	(1.305)	(3.849)	
Net cash used in Financing Activities (c)	(1.473)	(3.822)	(1.252)	(3.687)	
Net increase/(decrease) in cash and cash equivalents for the year (a)+(b)+(c)	712	3.366	791	3.795	
Exchange gains/(losses) on cash and cash equivalents	(3)	(3)	(3)	(2)	
Cash and cash equivalents at beginning of year	10.011	6.648	9.039	5.246	
Cash and cash equivalents at end of year	10.720	10.011	9.827	9.039	
Breakdown of sales by STAKOD:	GROUP	COMPANY			
518.4 Wholesale trade of Computers and peripheral equipment	34.497	34.497			
518.6 Wholesale trade of other electronic appliances and equipment	3.535	-			
721.0 Consulting services on computer equipment	10.881	10.881			
722.9 Consulting services on computer software	14.745	12.631			
725.0 Maintenance & repair of computer equipment	21.747	22.635			

#### EQUITY Share Capital 34.326 11.554 34.326 11.554 ther data of equity holders of the Company 33.872 37.345 34.246 36.915 Total equity holders of the Company (b) 68.198 48.899 68.572 48.469 322 572 linority interest (c) Total equity (d) = (b) + (c) TOTAL LIABILITIES AND EQUITY (c) = (a) + (d) 68.572 68.520 49.471 48,469 65.345 131.248 70.200 127.304

## DATA FROM STATEMENT OF CHANGES IN EQUITY FOR THE YEAR

	GROUP		COMPANY	
	31.12.2007	31.12.2006	31.12.2007	31.12.2006
Net Equity of period Opening Balance (1.1.2007 and 1.1.2006 respectively)	49.471	50.873	48.469	49.435
Profit/(Loss) for the year, after taxes	3.331	2.495	4.482	3.343
	52.802	53.368	52.951	52.778
Increase (decrease) of Share Capital (due to merger)	22.399	-	22.399	-
Dividends paid	(1.271)	(3.852)	(1.271)	(3.851)
Net income/(expense) recognised directly in equity	(5.410)	(45)	(5.507)	(458)
Net equity of period Closing Balance (31.12.2007 and 31.12.2006 respectively)	68.520	49.471	68.572	48.469

#### ADDITIONAL DATA AND INFORMATION

1. In the year 2007 the Company merged by absorption the Companies "DECISION Integrated Information Systems AE" and the spin-off department of solutions and business IT applications of the Company "Info - Quest AE". This merger, completed on 31.12.2007 affected certain key magnitudes of the financial statements of the company as follows: increase of sales by Euro 30.135 thousands (or percentage 59,63%), increase of results before tax by Euro 3.478 thousands (or percentage 172,69%), increase of equity by Euro 17.317 thousands (or percentage 33,79%).

2. There are no real liens on the non-current assets.

3. There are no disputed or under arbitration cases of national or administrative courts that may have a material effect on the financial position of the Company and of the Group. 4. In full consolidation have been included the companies "Financial Technologies AE" with participation percentage 66,90% and "Uni-Nortel AE" with participation percentage 70%. The company "ParkMobile Hellas AE" with participation percentage 40% was included by the Equity method. The Joint-Ventures stated in note 2.2 in the annual financial statements at 31 December 2007 were not included in the consolidation for the reasons referred to in this note.

5. The company has undergone an audit by the tax authorities up to the year ended 31.12.2005. The companies "Uni-Nortel AE" and "Financial Technologies AE" have not undergone an audit for the years 2003 to 2007 and the company "ParkMobile Hellas AE" not audited for the year 2007.

6. In the year 2007 within the convergence of the company's accounting policies with those of the parent company changed the accounting policy that concerns the valuation of land and buildings from fair value to cost less depreciation as well as the accounting policy that concerns the valuation of subsidiaries and other associates from fair value with changes in equity to cost less any impairment loss. From there changes no significant change occurred in the equity of the Group and the Company as detailed reference in note 2.1 on the annual financial statements at 31.12.2007.

7. The number of employed personnel at 31.12.2007 is: Group 549, Company 509 while at 31.12.2006 was: Group 308, Company 263.

8. Certain items of the Balance Sheet at 31.12.2006 and of the Income Statement for the year 1.1 - 31.12.2006 were restated so as to be comparable with the corresponding items for the year 2007 as detailed reference in note 35 in the annual financial statements at 31 December 2007.

9. The balance of receivables of the Group and the Company from related parties at 31.12.2007 amount to Euro 1.140 thousands and € 1.143 thousands respectively while the balance of payables amount to Euro 1.516 thousands and Euro 1.994 thousands respectively.

10. The sales of the Group and the Company to related parties in the year 2007 amount to Euro 516 thousands and Euro 557 thousands respectively while the purchases amount to Euro 3.625 thousands and Euro 5.751 thousands respectively.

11. The total fees to directors and key management of the Group and the Company for the year from 1 January to 31 December 2007 amounted to Euro 570 thousands and Euro 449 thousands respectively.

12. The earnings (profit) per share were calculated on allocation of profit to weighted average number of shares as detailed reference in note 33 on the annual financial statements. 13. The financial statements of the Company are included by the full consolidation method in the consolidated financial statements of INFO-QUEST AE with registered office in Kalithea-Athens, which participates at 31.12.2007 in the company with percentage of 100%

<ol> <li>The financial statements of the Company are included by the full consolidation method in the consolidated financial statements of INFO-QUEST AE with registered office in Kalithea- thens, which participates at 31.12.2007 in the company with percentage of 100%.</li> </ol>	726.0 Other activities similar to information technology	517         27           85.922         80.671
Athens, 17 M The Chairman of the Board of Directors The Vice C and Managing Director of the Board of	Chairman	The Director of Financial and Administrative services and Member of the B. of D.
Georgios Deligiannis Dimitrios A. K ID. No. X 678697/2004 ID. No. Ξ 420		Apostolos D. Lafogiannis ID. No. AE 600676/2007 E.C.G. Licence No. 4754 A' Class